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realizations, and negotiation strategies. Based on the author's real-world experiences, the second edition has been greatly revised and expanded.

Valuation and dealmaking of technology-based intellectual ...

I am a writer and consultant in the area of technology valuation. This site contains general professional information about me as well as supplemental content for my books, especially the 2009 Valuation and Dealmaking of Technology-Based Intellectual Property.. It also contains descriptions of my consulting work and approach, and contact information. . Finally, there is a section devoted to ...

Author and Consultant, Technology Valuation - Razgaitis

The value of a technology to a buyer (licensee) depends upon how it is to be commercially employed, taking into account the cost of development, the time the tech- nology takes to generate

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returns, the extent of such financial returns, and the risk involved in the process.

Pricing the Intellectual Property of Early-Stage ...

These deals helped the technology, media and telecommunications sector make up the biggest chunk of July dealmaking volumes -- almost \$45 billion and counting. That total was boosted on Tuesday when

U.S. Dealmaking Heads for Best Month of 2020 After ...

Jamie Munro and Helen Dowden. Intense competition within oncology dealmaking shows little sign of abating; the total projected value of deals signed in 2018 was more than 50% higher than in 2017 (Fig. 1) and, just days into 2019, two of the leading oncology companies—Bristol-Myers Squibb (BMS) and Celgene—announced their intent to combine operations in a deal valued at \$74 billion.

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Oncology dealmaking trends | Tools BioPharma Dealmakers

As members of the Harris Williams Technology, Media & Telecom (TMT) Group share here, their transaction activity in the second quarter—during the initial onslaught of COVID-19—was facilitated by a heightened focus on three essential areas: engaging high-potential buyers early, driving valuation in a volatile financing market, and fostering ...

Optimizing the Outcome: Dealmaking in TMT During COVID-19

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A big part of Powell's role is expanding its technology-investment practice. So far, he has been assessing data centers and telecom companies, among other businesses, as possible investments.

Meet the Rising Stars of Wall Street in investing, trading ...

While much of the M&A market has

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cooled given the extraordinary circumstances imposed by the Covid-19 pandemic, dealmaking in some areas, including life sciences and technology, has continued to see strong interest as private capital seeks to fund innovative companies helping to forge a new path forward for the world economy.

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