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## **Summary Of High Output Management**

Andy's formula for high output management is: A manager's output =

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The output of his organization + The output of the neighboring organizations under his influence . The principle is that a manager's output should not be focused on how much work he is able to produce, it should be measured on how much output his organization (team) and any neighboring team he influences outputs.

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is to increase the output of the work of those below and around him.

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approaches to leadership and management are legendary. He shared many of his ideas in a series of books, including the management guide, High Output Management. I highly recommend the book for any manager, as do others: <https://twitter.com> ...

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Increasing managerial output relies on using leverage, the output generated by an activity. As such, your output =  $L1 \times A1 + L2 \times A2 + \dots$  For every activity you perform (A1, A2, etc.), the organization's

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output will change based on leverage (L1, L2, etc.). Managerial productivity increases by:

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In this summary quickly grasp the key ideas in High Output Management. In less than an hour learn the key points and decide if you should read the whole book or refresh your memory if you already have. Executive Reads values concise, accurate, and insightful information.

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