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## Cut Through The Noise

Giftology (noun): The Art and Science of Using Gifts to Cut Through the Noise, Increase Referrals, and Strengthen Retention. Giving gifts is part and parcel – pun intended – of being a leader in the contemporary business world. But how much thought are you actually putting into the gifts you give?

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Gifts. Does it feel like you work in a red ocean filled with sharks? Eat or be eaten. Fierce competition. Continual battling over scarce resources. What if there was another path? What if you could create your own blue oasis where profits ...

**Fully Present: The Science, Art, and**

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Even if you're not in business for yourself, the concepts Giftology: The Art and Science of Using Gifts to Cut Through the Noise, Increase Referrals, and Strengthen Retention author John Ruhlin brings to this episode can be applied to any occasion that calls for gift-giving, and any relationship you want to

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strengthen.

Increase Referrals And  
**John Ruhlin | Gifts That Make a Big  
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Professional gift consultant John Ruhlin rejoins us at The Art of Charm to share some of the best secrets from his book Giftology: The Art and Science of Using Gifts to Cut Through the Noise, Increase

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Referrals, and Strengthen Retention.

Enjoy this foray into going beyond perfunctory gift giving and actually providing value to the people on your “nice” list!

## **John Ruhlin | Giftology (Episode 567) - The Art of Charm**

Giftology : The Art and Science of Using

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Gifts to Cut Through the Noise, Increase Referrals, and Strengthen Client Retention by John Ruhlin (2016, Trade Paperback)

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We customize our marketing services based on your needs. Our programs and ideas are generated from Gift-ology by John Ruhlin, "The Art and Science of



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Give wholeheartedly to Giftology and  
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business and fruitful relationships,  
professional and personal alike.

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